



RISKY BUSINESS

MEMBER EDITION

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TEMPLE UNIVERSITY'S DEPARTMENT OF RISK,
INSURANCE, AND HEALTHCARE MANAGEMENT



FOX
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CHAPTER

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DISTINGUISHED GUEST LECTURER

PETER VOGT, FSA

CHIEF FINANCIAL OFFICER

CIGNA GROUP INSURANCE

**“IMPORTANCE OF NON-TRADITIONAL ROLES FOR
YOUR CAREER DEVELOPMENT”**

WEDNESDAY, OCTOBER 2ND, 2002

11:40 A.M. - 12:30 P.M.

TUTTLEMAN LEARNING CENTER, ROOM 101

(BACK-UP ROOM IS KIVA AUDITORIUM, RITTER HALL ANNEX)

For more than 125 years, the CIGNA companies have been helping people lead healthier, more secure lives. CIGNA Corporation's subsidiaries are leading providers of employee benefits in the United States. Their products and services include managed and indemnity health care coverage; group life, accident and disability insurance; retirement services; and investment management. **Peter J. Vogt** joined CIGNA Group Insurance as Chief Financial Officer and Senior Vice President in August 1999. He is responsible for financial reporting, pricing, business controls and overseeing Group's business results. Prior to joining CIGNA, Mr. Vogt spent 14 years in various financial and marketing positions at The Hartford Insurance Group. Most recently, he was responsible for The Hartford's Corporate Markets sales, marketing and for leading new initiatives for distribution relationships and efficiency in the sales organization. Before that, Mr. Vogt created the product development team, the actuarial pricing department, sales support team, and marketing department for the corporate pension market. Mr. Vogt has published articles about pension topics in the *National Underwriter* and *The Journal of Compensation and Benefits*.

He graduated from **Temple University** with a **Bachelor of Business Administration** with a double major in **Economics** and **Actuarial Science**. He is a Fellow of the Society of Actuaries and a member of the American Academy of Actuaries.

MOCK ETIQUETTE WORKSHOPS

Graduating Seniors, in compliance with the resume book requirements, must complete a **Mock Etiquette Workshop** before participating in the **December 2002 and May 2003 Graduating Senior Career Reception** on **Friday, October 18th, 2002**. These workshops are an essential component of professional development. **Janis Moore Campbell**, Assistant Director of the **Fox School of Business' Center for Student Professional Development**, will be walking students through the intricacies of fine dining.

Believe it or not, our body language and actions make up anywhere between 60% and 90% of our overall communication, according to experts. This certainly includes eating habits, and I guarantee all of you will be asked to attend a business lunch or dinner at some point.

Mock Etiquette Workshops will be held on the following dates in **Curtis Hall, Room 201** (subject to change) from **4:15 – 6:15 p.m.**

Monday, September 30, 2002

Monday, October 7, 2002

Monday, October 14, 2002

Please contact the Sigma Chapter's Vice President of Career Placement, **Stephanie Garcia** <sgarcia@temple.edu> to sign up for one of the above



THE FOX SCHOOL
of Business and Management

TEMPLE UNIVERSITY

WELCOME NEW MEMBERS!*

COMMITTEE MEETINGS

Kai Blackman Youssef Menouar

Michael Campellone Alex Mountis

Frank Kapish Sophos Nguon

David DiBello Ishaan Patel

Ori Feibush Danira Penic

Kristen Hachtmann Leticia Trott

Tony Longo *As of September 25th, 2002

MONDAY, SEPTEMBER 30TH

Fundraising/Alumni Affairs Committee
 Speakman 112
 11:40 a.m. – 12:40 p.m.

Student Affairs Committee
 Speakman 213
 11:40 a.m. – 12:40 p.m.

WEDNESDAY, OCTOBER 2ND

Management Information Systems Committee
 Curtis Hall 201
 4:10 p.m. – 5:00 p.m.

FRIDAY, OCTOBER 4TH

Industry Relations Committee
 Speakman 213
 11:40 a.m. – 12:40 p.m.

Public Relations Committee
 Speakman 112
 11:40 a.m. – 12:40 p.m.

Actuarial Science Committee
 Speakman 211
 11:40 a.m. – 12:40 p.m.

FEATURED SUMMER INTERN

MATTHEW HOLTZ

Standing: Senior - May 2003 Graduate

Major: Risk Management and Insurance

Company: **Guy Carpenter & Company, Inc.**
 Reinsurance Intermediary
 A Marsh and McLennan Company

Location: New York, New York

Description: During my second internship with Guy Carpenter, I worked in the Property and Casualty Brokerage Department. My mentor broker placed the Property Catastrophe Excess of Loss, and Casualty Clash Reinsurance Programs for small primary insurance companies on the East Coast. Guy Carpenter is currently integrating a new placement tracking system "Revision" into all new and existing client programs. This is an attempt to track statistics on renewal prices and conditions for their client companies and the markets that reinsure them. I primarily worked on July 1st renewals this summer, tracking authorizations, terms and conditions, reasons markets did not take a percentage of programs, etc.

I also worked on other projects such as organizing placement data for a series of companies in different worldwide locations. The brokers were then able to present to their clients a synopsis of what regions of the world were reinsuring their business, and assess if any appreciable risk existed in a given area. This was extremely valuable for ensuring client satisfaction and protection.

BLACKBOARD UPDATE

So far, we have received an overwhelming response to our request for registration on Blackboard. If you have not signed up yet, please follow the instructions in the email from **Yuriy Shepelin** <yshepeli@temple.edu>, Director of Management Information Systems. If you have not received the email, please write to him as soon as possible!

This is a tremendous benefit to all members, and has a wealth of information. Our Distinguished Guest Lecturer Series is updated every week, announcements for resume book requirements are listed for your convenience, and in the External Links Folder, we have added categorized subfolders with many links to valuable insurance related websites. Check it out today!!!!

Monday	Tuesday	Wednesday	Thursday	Friday
30	October 1	2	3	4
<p><u>Committee Meetings</u> Fundraising/Alumni Student Affairs</p> <p>Mock Etiquette Workshop Hosted by Janis Moore Campbell of CSPD</p>		<p><u>Guest Lecturer:</u> Peter Vogt Chief Financial Officer CIGNA Group Insurance</p> <p><u>Committee Meeting</u> Management Information Systems</p>		<p><u>Committee Meetings</u> Industry Relations Public Relations Actuarial Science</p> <p>Mock Interviews 12:00 p.m. - 5:00 p.m. 4th Floor, Ritter Annex</p>