



RISKY BUSINESS

MEMBER EDITION



**FOX
BUSINESS**

A GAMMA IOTA SIGMA NEWSLETTER
TEMPLE UNIVERSITY'S DEPARTMENT OF RISK,
INSURANCE, AND HEALTHCARE MANAGEMENT

**SIGMA
CHAPTER**

Volume IV, Issue 7 | <http://www.temple.edu/gis> | gis@sbm.temple.edu | Phone: 215.204.9368 | October 29, 2001

FALL 2001 DISTINGUISHED GUEST LECTURER

PATRICK J. KINNEY

VICE PRESIDENT, SALES AND MARKETING

T r a v e l e r s I n s u r a n c e

OCTOBER 31, 2001

TUTTLEMAN LEARNING CENTER, RM 101

11:40 AM - 12:30 PM

As Vice President of Sales and Marketing within the Commercial Lines Property Casualty Division, Mr. Kinney oversees the development of all sales, marketing and new product development for Travelers' \$1.5 billion Small Business Commercial Insurance Operation.

He is also responsible for Select's Internet development, new distribution strategies and the creation of strategic partnerships with Internet providers, and payroll companies.

Mr. Kinney's success includes playing a major role in the development of Travelers' highly successful Commercial Service Center and recent launch of their innovative web accessed browser-based comprehensive rate, quote and insurance system.

FEATURED COMMITTEE

MANAGEMENT INFORMATION SYSTEMS

The MIS committee is responsible for creating and maintaining the GIS website. Other responsibilities include updating the membership listserv and the online career library.

Lastly, this committee will be using technology to provide easily accessible information for the membership's professional development.

Members of this committee will be able to hone computer skills as they will be working with the uploading of information onto the internet.

This committee is also currently working on a website for the Grand Chapter of Gamma Iota Sigma. This website will provide information about the fraternity's chapters and how they can be managed more ef-

Contact the following committee chairs for any additional informa-

Patrick O'Rourke, VP of MIS
porourke@astro.temple.edu

Mike Kandin, Director of MIS
mkandin@astro.temple.edu

 **THE FOX SCHOOL**
of Business and Management
TEMPLE UNIVERSITY

FEATURED INTERNS :

MAYUR PATEL AND ANDREW TYSON

YEAR: Seniors

Mayur,

Expected graduation:
December 2001

Majors:
Risk Management &
Insurance, Economics, and
Finance

Andrew,

Expected graduation:
May 2002

Majors:
Risk Management &
Insurance, and Finance

COMPANY:
Travelers Insurance

POSITION:
Insurance & Underwriting Leadership Development Program Interns

DESCRIPTION:
Worked with a team on Advance Technology Product rollout and was in charge of creating a presentation for the agent symposiums. Also responsible for locating, obtaining and viewing contracts from hotels nationwide in planning the logistics of the agent symposiums.

Got involved in the creation of the Agent Portal website. We worked on designing the site structure and architecture for the agent portal website. Also worked on designing a site tour for the agent portal in flash.

Another project involved the updating of the Account Executive field CD. This required gathering information, designing a site structure, architecture and a new interactive site design for the AE CD to ensure easier navigation.

PROS:
Our fellow Co-workers made the work environment fun, but at the same time a great place to learn new aspects of the insurance business.

ADVICE:

COMMITTEE MEETINGS

Industry Relations:

Fridays, Speakman 112
11:40AM – 12:30PM
Next Meeting – November 9, 2001

Public Relations:

Mondays, Speakman 212
11:40AM – 12:30PM
Next Meeting – November 5, 2001

Alumni Affairs:

Tuesdays, Speakman 114
3:40PM – 4:30PM
Next Meeting – November 6, 2001

Fundraising

Mondays, Speakman 112
11:40AM – 12:30PM

Student Affairs:

Mondays, Speakman 112
11:40AM – 12:30PM
Next Meeting – November 5, 2001

Actuarial Science:

Wednesdays, Speakman 114
3:40PM – 4:30PM
Next Meeting – November 7, 2001

MIS:

Wednesdays, Curtis 201
5:00PM – 5:50PM
Next Meeting – November 7, 2001

**Attention Actuarial Science
Internship Candidates**

It is imperative that all Actuarial Science intern candidates who have participated in an interview workshop last academic year submit their resume worksheet online and sign-up for a mock interview.

If you need to fulfill the interview workshop requirements, they are scheduled as followed:

- * November 16, Dianne Fabii, Tuttleman 305
- * November 30, Dianne Fabii, Tuttleman 305

The Actuarial Science career reception will be held in early February 2002. Consequently, any Actuarial Science major who wishes to participate in a summer internship must complete ALL of the requirements this semester in order to get into the resume book.

October – November

Monday	Tuesday	Wednesday	Thursday	Friday
29	30	31	1	2
Mock Interviews with Jamie Germano		Patrick J Kinney Tuttleman Learning Center Room 101 11:40 AM – 12:30 PM	Mock Interviews with Jamie Germano	