

RISKY BUSINESS

TEMPLE UNIVERSITY, FOX SCHOOL OF BUSINESS, DEPARTMENT OF RISK, INSURANCE AND HEALTHCARE MANAGEMENT

H. WAYNE SNIDER DISTINGUISHED GUEST LECTURER SERIES

WEDNESDAY, MARCH 3RD 2010

ALTER HALL AUDITORIUM A031

12:00 PM - 12:50 PM



JOSEPH GILLES, FCAS, CPCU
EXECUTIVE VICE PRESIDENT,
LIBERTY MUTUAL AGENCY MARKETS
LIBERTY MUTUAL GROUP
BOSTON, MA

Joseph A. Gilles was appointed Executive Vice President, Agency Markets in October 2005. As Manager of Strategy and Operations, he is responsible for Actuarial, Portfolio Man-

agement, Marketing and Communications, Outsourcing, Open Seas and the coordination of information technology with Corporate Information Systems for Agency Markets.

Agency Markets.

Joe has more than 32 years of insurance industry experience. His most recent position was President and Chief Operating Officer of Wausau Insurance Companies, a member of the Liberty Mutual Group. In this position he was responsible for all of Wausau's insurance and service operations throughout the country.

Prior to joining the Liberty Mutual Group, Joe was

Vice President at the AIG/New Hampshire Company.

A native of LaCrosse, Wisconsin, Joe earned a Bachelor's degree in mathematics from St. John's University in Collegeville, Minnesota. He is a fellow of the Casualty Actuarial Society and a member of the American Academy of Actuaries. Joe also holds the Chartered Property Casualty Underwriter designation. He is on the board of the AICPCU and a board member for several Liberty companies.

THE RISK MANAGEMENT INTERN RECEPTION

So this is it. After weeks of workshops, resume reviews, and researching companies, the day of the Risk Management Intern Reception is finally here.

I can't help but laugh when I think about my first Intern Reception. I woke up extra early in order to get my suit on and make sure I was presentable. In doing this, I made a very poor decision, which was to put my make-up on *after* putting on my suit. This resulted in make-up all down my pant leg and a frantic run to Rite-Aid in order to purchase every stain remover imaginable. Needless to say, the morning was much more stressful than it should have been, but by the end of the day, the make-up disaster was the last thing on my mind.

My first reception actually went well, despite the make-up disaster. I found that talking to companies was a lot easier than I thought it would be and I even *enjoyed* the experience. Leaving the reception, I was optimistic and happy to find myself on several interview lists in the following days. What I learned most from the Intern Reception was to relax. Of course, every student there has something to offer, but when you concentrate on your own strengths, you'll find that you tend to forget your nerves.

To bring you some final tips before you head to the seventh floor of Alter Hall this afternoon, I spoke to some other students who have attended past

receptions. Luba Sakalova (May 2010) had this inside advice to give: "Questions you usually get asked are 'Why do you want to work for us?' or 'Tell me about yourself,' so make sure you have these answers in the back of your head."

Miguel Rilloraza (December 2010) had a lot to share with me about his 2009 Intern Reception experience. "My first internship was daunting. It was my first semester in the major and I was worried that my limited knowledge about the industry would put me at a disadvantage; but I was pleasantly surprised at how well the first two classes really prepared me. The Wednesday speaker series also gave me more than enough to talk about in my interviews. As far as advice goes, just know yourself. A great GPA helps, but it is really more about how you present your own strengths, and whether or not you can provide clear examples in previous experiences."

Finally, Andrew Kalb (May 2011) summed it up best by saying, "Show who you are, be personable, and back your qualities up with stories of actual situations you have been in."

Before you head to that seventh floor this afternoon, just take a deep breath. Many students have survived these receptions before and so will you. Relax, smile, be yourself, and show your strengths! And as a final comment, **good luck!**

- Laura Connors, Editor

STAY CONNECTED!

LinkedIn

For those of you who are unfamiliar with LinkedIn, this site is an interconnected network of experienced professionals from around the world, representing 150 industries and 200 countries. You can find, be introduced to, and collaborate with qualified professionals that you need to work with to accomplish your goals. Now you can find the Sigma Chapter on LinkedIn! Join the Sigma Chapter's group today by searching "Gamma Iota Sigma, Sigma Chapter" on LinkedIn to begin building your online professional network!

facebook

With all of the workshops, speakers, professional opportunities, and exciting social events, are you having trouble keeping up-to-date with all things Gamma? Then join the Gamma Facebook Group! Here, you can find all the details about upcoming events and see pictures and videos of the most recent ones! (Come on... we all know you are checking Facebook more than your e-mail anyway...) Simply search for "Gamma Iota Sigma, Sigma Chapter" on Facebook search.

Committee Meetings

Monday, March 1st 2010
12:00 PM - 12:50 PM

Committee meetings are this Monday! Below you will find the room numbers for each committee.

- Student Affairs - SAC 200B
- Community Affairs - SAC Underground (Lower level)
- MIS Committee - Alter 601c
- Public Relations - SAC 217C
- Career Development - SAC 217D
- Math Competition - SAC 200A
- Special Events - SAC 200C

Bake Sale

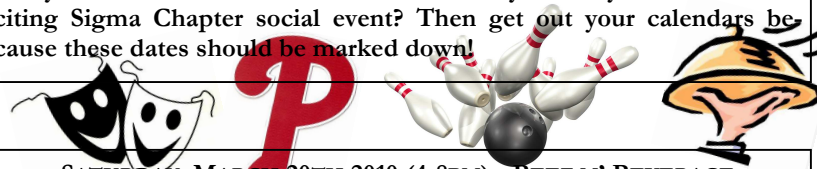
Thursday, March 4th 2010
Alter Hall Lobby
9:00 AM - 3:00 PM



Come by the Gamma Bake Sale to get yourself a treat before Spring Break begins! All proceeds go to the **Arnesha Mack-Walker Foundation**.

UPCOMING SOCIAL EVENTS

Did you have a blast at Gamma Games? Are you ready for the next exciting Sigma Chapter social event? Then get out your calendars because these dates should be marked down!



- SATURDAY, MARCH 20TH 2010 (4-8PM) - BEEF N' BEVERAGE
- THURSDAY, MARCH 25TH 2010 (7-9PM) - BOWLING EXTRAVAGANZA
- WEDNESDAY, MARCH 31ST 2010 (7-9PM) - DATE AUCTION
- THURSDAY, APRIL 8TH 2010 (8PM) - COMEDY NIGHT WITH HAL SPARKS
- THURSDAY, APRIL 15TH 2010 (7:30PM) - CULTURAL DINNER
- FRIDAY, APRIL 23RD 2010 (6-10PM) - ANNUAL DINNER
- MONDAY, MAY 3RD 2010 (7:05PM) - PHILLIES GAME

**NO FRIDAY WORKSHOPS THIS WEEK!
ENJOY YOUR SPRING BREAK!**



JAPAN'S DAI-ICHI OFFERING IPO

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Japan's second-largest private life insurer is seeking to raise an estimated \$16.5 billion in April in one of the country's largest initial public offerings.

Dai-ichi Mutual Life Insurance Co. said Monday that it will issue 10 million shares after the Tokyo Stock Exchange approved the listing of the insurer on April 1. The step would demutualize the company, it said.

At a tentative price of 150,000 yen (\$1,650), the issue would give Dai-ichi a market capitalization of 1.5 trillion yen (\$16.5 billion), the Nikkei business newspaper reported.

The insurer is expected to have about 1.5 million shareholders, many of them its clients, the largest number among Japan's publicly traded companies, exceeding the 1.03 million shareholders at Nippon

Telegraph and Telephone Corp., the Nikkei said.

Dai-ichi will sell up to 7,106,170 shares, including 4.6 million in Japan and about 2.5 million overseas, the company said in a statement. The remainder will be allotted to insurance policy holders, the Nikkei said.

The company will decide the price of the new stock on March 19 for the March 25-30 offering.

To secure stable shareholders, it will allocate 2.1 million shares of the total offering to major banks, brokerages and insurers, including Mizuho Financial Group Inc., Bank of Tokyo-Mitsubishi UFJ, Merrill Lynch Japan Securities Co. and Goldman Sachs Japan, it said.

Dai-ichi will also set aside 100,000 shares for an overallotment option.

* *Businessweek*